JIGSAW24

ANNUAL REPORT

21

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A message from our board

FY 2019	FY 2020	FY 2021	% Growth
118,410	131,183	155,779	19%
110,187	122,286	145,461	19%
93.1%	93.2%	93.4%	
8,223	8,897	10,318	16%
6.9%	6.8%	6.6%	
19,875	21,034	22,928	
16.9%	16.2%	17.2%	

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Jigsaw24 in Education
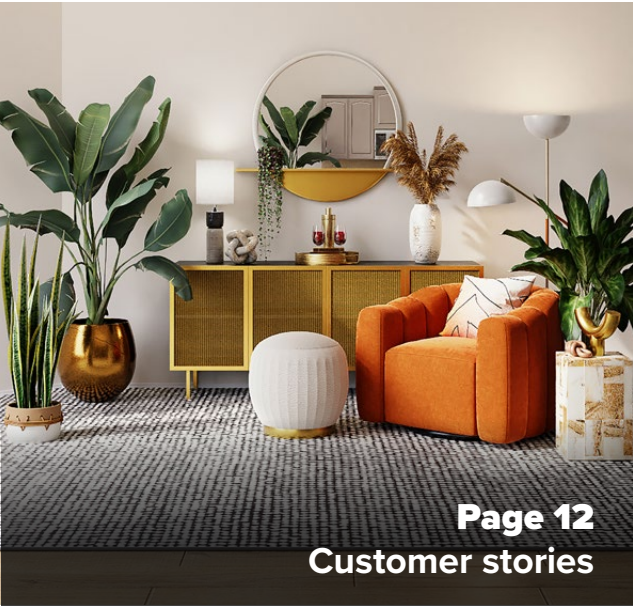
Adapt. Consolidate. Improve.

Those were our goals going into this year.

While COVID-19 has posed challenges for all businesses, we were fortunate that a successful investment into remote working, learning and healthcare solutions in the first quarter of our financial year (June to September) put us in a strong position leading into this year. However, with the UK's creative sector spending much of the year in shutdown and run rate spending from our corporate clients dramatically reduced, we knew we would have to adapt.

We are incredibly proud of the way our team rose to the challenge. We secured our place on Crown Commercial Service's Technology Services 3 framework and Technology Products Catalogue. We became an accredited Ministry of Defence supplier. When we were hit by a nationwide shortage of Apple stock, our procurement team were able to work with key partners and distributors to find alternative channels and deliver devices on schedule – including 11,000 iPads earmarked for patients in NHS care homes.

We've continued to deepen our relationship with other respected systems integrators, lending our expertise to large-scale rollouts, managed service desks, infrastructure management and much more. As Apple gains traction in the business world it's vital that suppliers to the enterprise engage with Apple specialists to ensure a consistent level of service for end users, and we're excited to be at the forefront of that movement.

As a result of our team's quick thinking and Jigsaw24's agility, we saw a £24 million increase in revenue this year, taking us to an all-time high of £156 million. Thanks to strong cash generation, we were able to repay over £5 million of debt and increase our EBITDA by 10%. Much of this year's growth has been from our services business, which generated £2 million more in gross profit than in years previous, and which contributed 36% of our gross margin, or £22.9 million.

Part of that is because, despite the unpredictable financial situation, we made the decision to invest in ServiceNow, a globally recognised service delivery platform that enables more and better communication with the customers whose service desks we manage. We've also invested in a new state of the art service centre just off the M1 which will give our services and staging teams the space and resources they need to manage larger contracts and projects than ever before.

As our business has grown, so has our workforce, which now totals 308 individuals. It's vital that as our headcount increases we ensure we're still providing a safe and welcoming environment for each and every staff member – after all, employee satisfaction leads to customer satisfaction. In order to make sure we have adequate support for all workers, we've joined the government's Disability Confidence Scheme, signed the Race at Work Charter and are working hard to ensure we provide a supportive environment for our LGBTQ+ colleagues.

Just as every customer is valuable, every employee is valuable, and we'd like to take this opportunity to thank every member of the team for their part in making this challenging year a great success.

Financial performance

2021 in review

2021 was a turbulent year all round, as schools, businesses and families attempted to adapt to the ongoing pandemic. Things at Jigsaw24 were no different: the disruption of COVID-19 meant that we saw reduced spending by several key customer segments (including media and entertainment, design and publishing, travel, leisure and retail). However, these were mitigated in part by a period of intense buying activity in early to mid 2020, as businesses sought to invest in home working, as well increased opportunities in health and education.

Together, our sales, strategy and finance teams were able to harness the company's agility and resilience to take advantage of several key trends and deliver impressive year on year growth.

Low-margin, high-volume opportunities

With several of our key customer segments feeling the financial strain of COVID-19, we pivoted to higher volume, lower margin hardware sales to buoy the company through the early stages of the pandemic and ensure we maintained a healthy cash flow.

Apple demand in enterprise

Apple is enjoying continued success and growth in the UK and business leaders are increasingly comfortable with the use of Apple technology in the workplace. Apple's strong position on security, privacy and compliance has made them well-placed to take advantage of corporate concerns around remote and hybrid working, and as a trusted, proven Apple solutions provider, we're the natural choice for companies looking to deploy Apple.

We were also able to pivot to larger corporate and partner business, where spending was more stable, and where demand for flexible payment options and granular expertise has driven growth in outsourced IT provision in recent years.

Availability through national frameworks

In order to take advantage of the demand for Apple devices in education and health during 2021, we secured our space on several key public sector frameworks, including the Pagabo National ICT Framework, Technology Products and Associated Services, Technology Services 3 and Technology Online Purchasing Content. This meant we could secure public sector contracts previously out of reach of the business; ideal as demand for Apple hardware, managed services and support was high. In this, we were ably assisted by our investment in the ServiceNow platform, the platform of choice for many large public sector organisations.

Media and entertainment market expansion

As the uncertainties around COVID-19 and Brexit begin to dissipate, the UK media and entertainment sector is seeing huge foreign investment, with PwC predicting the sector will be worth £87.9 billion by 2025. As an established media services provider that has excellent relationships with existing leaders in the field and vendors such as Avid, Adobe and HP, we were in a great position to capitalise on this investment, and deliver futureproof solutions that add real value to our customers' capabilities during this period of growth.

£13.9m
Net assets generated (up from £10.3m)

£156m
Revenue generated (up from £131m)

108
New employees welcomed

6

Key accreditations renewed

Year on year growth

Despite a turbulent business landscape, we were able to drive year on year growth and decrease debt. Our revenue was up 19% compared to FY 2020 and we saw a 9% increase in gross margin, with our expanding services business contributing 36% of that. We have continued to invest in people, infrastructure and propositions to deliver future growth, and working capital continues to be well-managed; the business ended the year with a healthy cash balance after debt repayment.

Looking forward, we aim to continue rapidly developing our managed services business, taking advantage of the increased service capacity generated by opening our new Service Centre. We will leverage our expertise in the media sector in order to provide expert product and service solutions and continue to grow and invest in our successful value added reseller business.

365

Days of positive cash flow

Cloud services

The disruption of the early pandemic and the new equilibrium many businesses have found since has accelerated the adoption of cloud-first and virtualised solutions for computing, storage, media management and more – all areas in which we were an early adopter and in which we can offer our customers robust, long-term solutions. Our datacentre and partnerships with key vendors in this space (we were the UK's first Avid Cloud Partner, the UK's only ESFv provider, and have had our cloud productivity expertise acknowledged by Microsoft, among others) mean we're well-positioned to thrive as more sectors embrace cloud storage and computing.

Investment in sustainability

Jigsaw24 is passionately committed to sustainability and welcomes the fact that green credentials are an increasingly important part of many bids and tenders. Jigsaw24 strongly supports and has invested heavily in sustainability initiatives as diverse as offsetting carbon with The Woodland Trust, switching our offices over to renewable energy, launching an electric vehicle salary sacrifice team, installing charge points at our Nottingham premises, and pursuing ISO 14001 certification for environmental management.

3413

Trees planted to offset 800 tonnes of carbon

Performance highlights (£000s)

	FY 2018	FY 2019	FY 2020	FY 2021	% Growth
Revenue					
Total Revenue	119,293	118,410	131,183	155,779	19%
Product Revenue	112,226	110,187	122,286	145,461	19%
Product Revenue % of Core Revenue	*94.1%*	*93.1%*	*93.2%*	*93.4%*	
Services Revenue	7,067	8,223	8,897	10,318	16%
Services Revenue % of Core Revenue	*5.9%*	*6.9%*	*6.8%*	*6.6%*	
Gross Margin					
Total Gross Margin	**18,066**	**19,875**	**21,034**	**22,928**	**9%**
Total Gross Margin %	*16.3%*	*16.9%*	*16.2%*	*17.2%*	
Costs					
Marketing, Sales and Logistics Costs	5,729	6,959	7,638	8,592	12%
Other Overheads	3,453	3,487	3,903	3,688	-6%
EBITDA					
EBITDA	**4,751**	**5,301**	**5,346**	**6,018**	**13%**
EBITDA % of Core Revenue	*4.3%*	*4.5%*	*4.1%*	*4.5%*	
Balance Sheet					
Cash	1,430	2,333	6,583	4,829	
Team					
Headcount	230	261	285	308	*8%*

If we've learned one thing this year, it's that no-one else does quite what we do

As COVID's impact on British businesses forced us to find new sources of revenue, it became apparent that many organisations across the UK had simply never dealt with an Apple specialist services provider before – even if they were using Apple technology throughout their organisation.

That's why we spent 2021 readying ourselves to roll out our managed and professional services to a broader audience than ever before. With the public sector taking a huge technical leap forward, multinational customers requesting our services for their overseas offices, and large scale rollouts underway, we've never been more in demand. Here's how we're keeping pace…

Restructuring our sales team

"One of our key initiatives this year has been restructuring our sales team to ensure we're in the best position to deliver what our customers need. It's vital that our sales staff are closely aligned with the market their customers work in, in terms of their knowledge, their practical experience, and their connection to the wider business. We want to ensure that our propositions team, pre-sales consultants and sales staff are all working together to design and deliver a service which we can execute efficiently, and which delivers maximum value to the customer.

"You may have noticed one of those – the propositions team – is also a new addition. As our portfolio grows and we take on more managed services opportunities, it's important that we're able to identify, design and launch propositions in a complete and controlled way. Our proposition team uses cross-functional development principles to design propositions then provide resources, management and ownership around new services. All of this enables us to deliver superior, market-leading propositions to enable and support the sales team."

Tim Bodill, CSO

Supporting the public sector

"Healthcare provided an excellent source of revenue in 2020 and 2021, and we wanted to ensure we were able to deliver the best service possible to our public sector customers. One key element of this was our move from Salesforce to the industry-standard ServiceNow platform for handling service tickets. ServiceNow is standard across most of the public sector, and it was important that we be able to integrate our system with our customers' ServiceNow instances to deliver a seamless, joined up managed service desk.

"We've also joined several key government frameworks that make it easier for universities, healthcare organisations, government agencies and the Ministry of Defence to buy from us with confidence. On many of these frameworks we're the only experienced Apple service provider, which presents us with a fantastic opportunity to provide public sector Apple users the level of service they deserve, and which was exemplified by our work rolling out 11,000 iPads for NHSX. We have everything in place to deliver excellent service at scale."

Laura-Jane Turner, Sales Operations Director

Scaling up despite the year's challenges

"As well as improving our capabilities by adopting the ServiceNow platform, we've added 108 new staff across 2020 and 2021, many of them in our managed service and support team so that we have the resources to deliver at an even greater scale. To accommodate this expanding team, we've invested in a new service centre in Nottingham, centralising our support and services offering in one location for better collaboration and knowledge sharing. We've also added a new overseas capability in the EU to better support our multinational clients."

Ross Buntain, Operations Director

Weathering the UK's supply crisis

"It's been a complicated year for the UK supply chain, between pandemic shortages and Brexit. And while we've been focusing on growing our services business, our VAR team are vital when it comes to generating the day to day cash flow that allows us to take on more ambitious projects. When shortages hit, our team pulled out all the stops to source hardware in time for our customers – including 11,000 iPad for the NHS – and ensure smooth service delivery. It wasn't easy, but it's left us with deeper relationships with our suppliers and distributors, and proof that there's really no challenge our procurement team can't overcome."

Lucy Randall, Business Director

Take a look at some of our key projects >
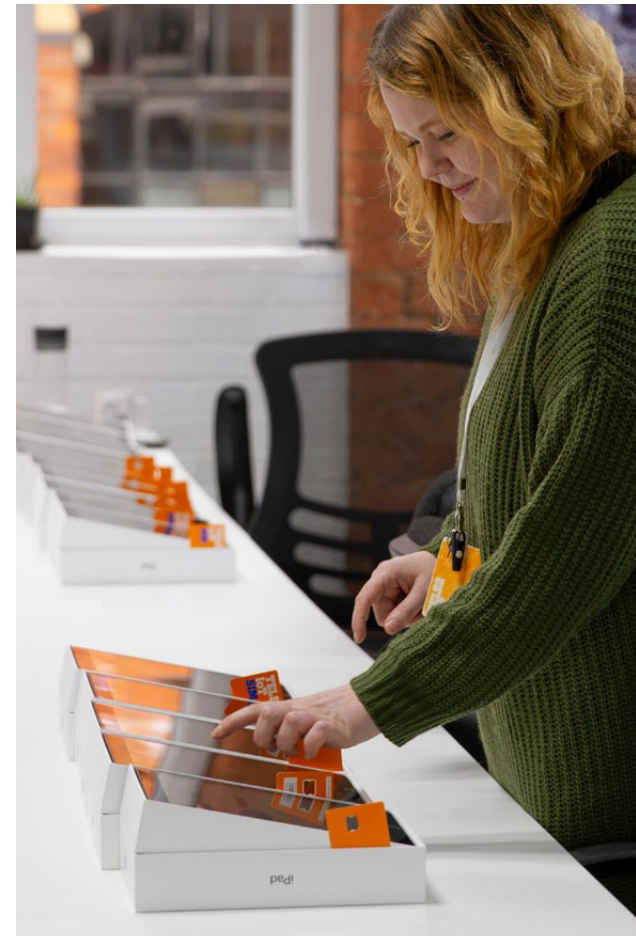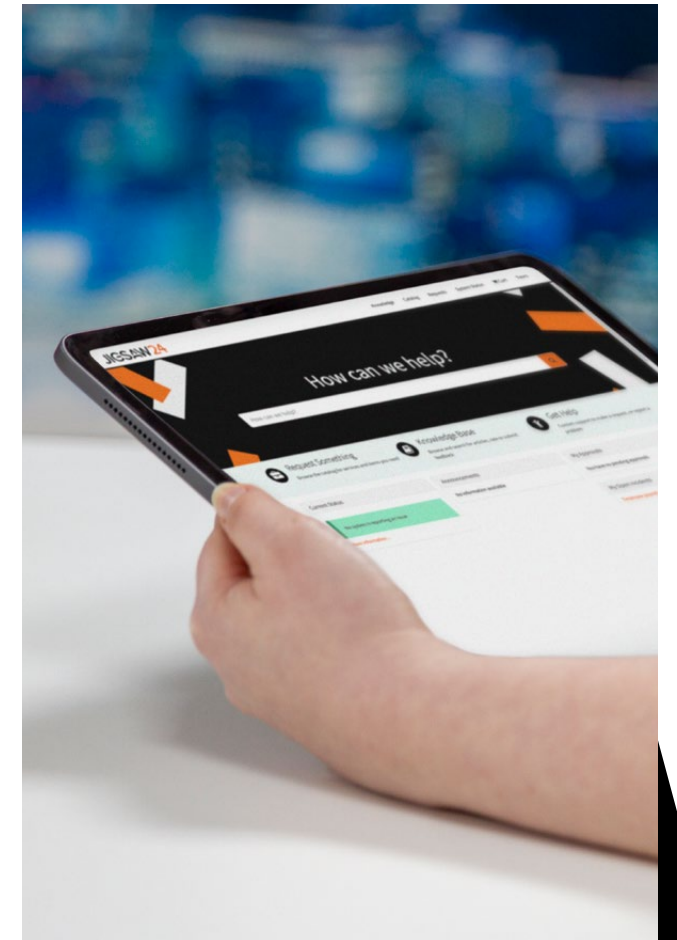
Signed, sealed, delivered: Some of the year's key projects

It's been an unusual year, with huge dips in spending from our core customers, and aggressive digital expansion from unexpected corners. But one thing has remained the same throughout: our team have delivered excellent customer service, and have been engaged by some fantastic customers. We asked them to pick out a few highlights…

Andy has been working with… Twickenham Studios

"A legendary studio responsible for some classics of modern cinema, Twickenham are always pushing themselves to embrace new technologies and offer their clients more options. We're their go-to when they need to upgrade their Dolby-certified recording studios with the latest Avid technology."

Andy Moore, Senior Account Manager

"Jigsaw24 continually supplies the products that support the latest industry requirements, within ever-demanding timeframes, and that allows us at Twickenham Film Studios to continue delivering the highest quality of work our clients and the industry expect."

Jack Watts, Head of Technology & Standards, Twickenham Studios

Vince has been working with… Get Living

"Since 2013, Get Living have been transforming the build-to-rent market with tenant-focused policies like scrapping deposits and multi-year contracts. Now that they're responsible for 3000 homes and have a rapidly growing team, they needed a more robust system for handling their IT service desk, remote device management, infrastructure and cloud environment. We're excited to be working with them on their ambitious technology plan for the next three years."

Vince Pittman, Client Director

"To achieve the advanced levels of support required for the growth of our business UK-wide, we needed a technology partner that complemented our strategy and understood our roadmap to excellence when delivering enhanced tech services.

"Following an in-depth analysis of numerous managed service providers, Jigsaw24 were chosen to centralise our technology stack and take over daily support to our group. We look forward to working with the Jigsaw24 team on our journey within the build-to-rent sector, where our joint venture around technology, support and delivery will play a pivotal part in our strategic path."

Lee Pyle, Head of Technology, Get Living

Rich has been working with… STORMBRANDS

"A great independent brand agency that's doubled in size over the last few years, STORMBRANDS have a global client list and work didn't stop coming in when the UK went into lockdown. We moved their servers from an unreliable on-premise connection to a private Microsoft Azure cloud instance to ensure staff could access resources while they worked from home."

Rich Parsons, Client Director

"The Jigsaw24 team were fantastic. The knowledge and expertise they brought to the table on everything from hardware to firewalls was brilliant."

Simon Hartley, Operations Director, STORMBRANDS

Simon's been working with… NHSX

"Care homes generally have very low digital maturity – which is fine when visitors are allowed and you can see your family face to face. But during lockdown, NHSX realised 'digital visits' were going to play a vital role in their residents' wellbeing, and worked with us to deliver 11,000 devices to care homes around the country. We worked around the clock to pre-configure and deliver the devices so they would arrive ready for use straight out of the box and in time for Christmas."

Simon Taylor, Account Manager, Enterprise

"Many of our residents have had no contact with their families since March 2020. The iPad will enable them to see the smiling faces of their loved ones promoting their general and mental health. iPads delivered by Jigsaw24 have been an asset to connect families visually. A big thank you to Jigsaw24 for making this possible!"

Tracey Turner, Care Home Manager at The Heights Care Home

Our growing team... and our growing responsibilities

SUSTAINABLE DEVELOPMENT GOALS

We support the Sustainable Development Goals

As our team grows and we open more locations, we're conscious that it'll take more effort than ever to maintain the close-knit, supportive culture Jigsaw24 has always been proud of. 2021 was the year we invested further in HR and formalised how we communicate our values internally and externally, so we can maintain that sense of connection across the company and throughout our supply chain.

We've worked hard on reinforcing the four pillars of social responsibility: health and wellbeing, inclusion and diversity, community and charity, and sustainability. And it's not just about making our current staff feel happy: we want to make sure everyone who works with us shares our vision – from direct employees to distributors to OEMs. We want to ensure the 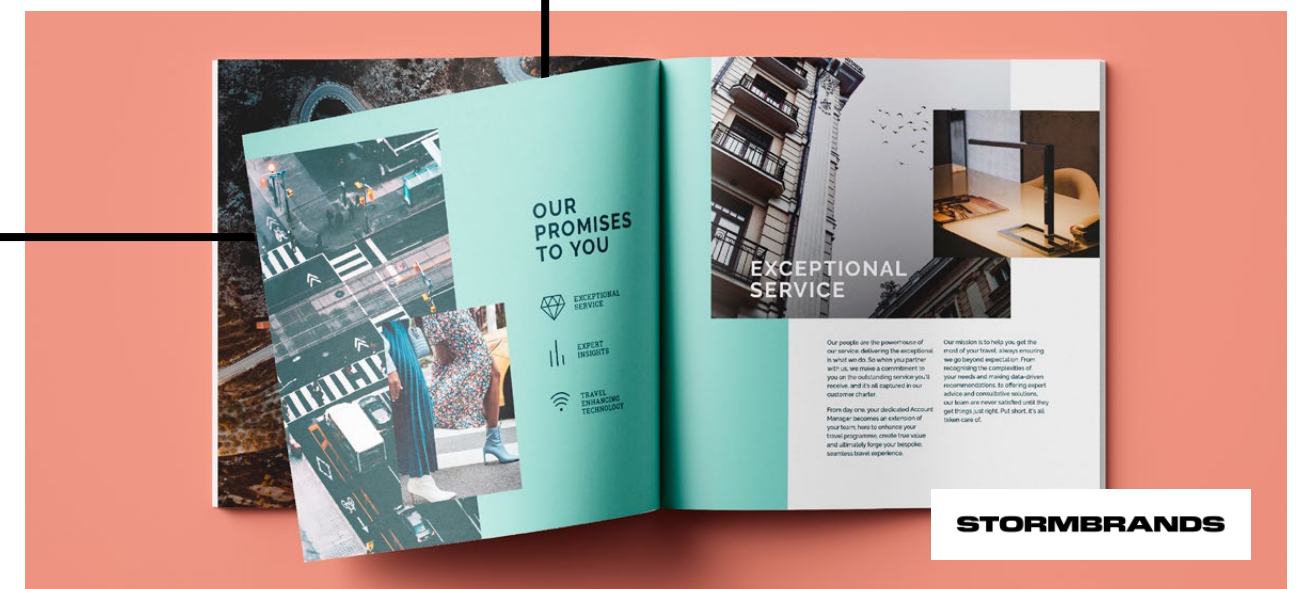next generation of talent feels welcomed and represented. We want to make an impact not just in the UK, but in every country that touches the IT supply chain. That's why we're using the UN's 17 sustainable development goals to guide our own development.

The 17 goals are top-level challenges designed to help companies support equality, education, welfare and sustainability for everyone. During 2021, we've been focusing on...

Meet our head of HR

Sarah Wren, the former Senior HR Business Partner and Project Lead at Hillarys, joined us this year as Head of HR. Sarah will be responsible for leading the HR team and pushing forward its people agenda for the company. As finalists in the CRN Sales and Marketing Awards in the "Best Company to Work For" category earlier this year, we want to continue to focus on inclusion, diversity and wellbeing, and Sarah's expertise is a huge step forward.

Goal number 8: Decent work and economic growth

After the success of our first round of apprenticeships this year, we're expanding our programme to more departments and putting more emphasis on developing a diverse cohort. We've partnered with a wider range of recruiters to ensure we're exploring every corner of the talent pool, and our expanding HR team are working closely with recruiters to ensure their policies around equity and inclusion are in line with ours. And we have recently launched an incentive for all employees who bring new talent or new customers to the business to help us grow and develop.

Goal number 13: Climate action

A passion of our founder, preserving the environment is at the centre of how we work. We've switched our Nottingham premises over to 100% UK-generated renewable energy, and are working to do the same at our London site. We're working on electric vehicle schemes, improving the energy efficiency of our HQ, and have offset 800 tonnes of carbon with the help of The Woodland Trust, with whom we've planted over 3000 native British trees.

We are aligning ourselves with The Greenhouse Gas Protocol (GHG) - the international standard for greenhouse gas reporting. We tackled Scope 1 (our direct emissions) and Scope 2 (indirect emissions) over the course of this year, and will be tackling Scope 3 (supply chain emissions) this coming year. There is still progress to be made, but we have already achieved an EcoVadis Silver Award, putting us in the top 10% of companies signed up to the programme.

Goal number 4: Quality education

We know there are barriers to access that prevent people from having the IT career they deserve. That's why we've partnered with Nottingham Trent University to offer a £12,000 bursary for a female computer science student from a lower socio-economic background – the first of its kind in the university's history. We've also started running our own apprenticeship programme to encourage new talent to enter (and stay in) the industry, complete with bespoke training that provides key skills around Apple and related technologies - important training for modern technology workers which they wouldn't get elsewhere.

22 women across the company have attended a 'Women in Leadership' course at Nottingham Trent University. In their feedback, they said they felt more empowered in their current roles and more confident in moving on to future roles. We're continuing our partnership with the university in order to make more training available, and have been part of a number of steering groups and review sessions to ensure our training follows the latest academic advice.

THE GLOBAL GOALS
For Sustainable Development

1 NO POVERTY
2 ZERO HUNGER
3 GOOD HEALTH AND WELL-BEING
4 QUALITY EDUCATION
5 GENDER EQUALITY
6 CLEAN WATER AND SANITATION
7 AFFORDABLE AND CLEAN ENERGY
8 DECENT WORK AND ECONOMIC GROWTH
9 INDUSTRY, INNOVATION AND INFRASTRUCTURE
10 REDUCED INEQUALITIES
11 SUSTAINABLE CITIES AND COMMUNITIES
12 RESPONSIBLE CONSUMPTION AND PRODUCTION
13 CLIMATE ACTION
14 LIFE BELOW WATER
15 LIFE ON LAND
16 PEACE, JUSTICE AND STRONG INSTITUTIONS
17 PARTNERSHIPS FOR THE GOALS
THE GLOBAL GOALS For Sustainable Development

Goal number 3: Good health and wellbeing

It's not hard to imagine what our main challenges have been this year! We adapted our offices to make social distancing possible, set up flexible and remote working programmes where possible, and encouraged everyone to check in with our seven Mental Health First Aiders (double the number recommended for a company of our size) to learn more about the help available to them, including company-funded counselling sessions.

We know the IT industry has struggled with diversity, so we're taking steps to ensure we create a welcoming environment for all staff. To better support staff and constantly improve our policies, we've joined the Race at Work Charter and the government's Disability Confident policy, and are working hard to ensure we provide a supportive environment for our LGBTQ+ colleagues.

As well as these 'big picture' plans, staff across the organisation are sharing resources, stories and events on our IRIS intranet where we can get to better understand one another, so we can create a more understanding workplace.

Goal number 12: Responsible consumption and production

Helping ourselves, our suppliers and our customers deal with their IT waste responsibly is one of our key goals. As of this year, approximately 82% of our waste is recycled with Veolia, and the remaining 18% is incinerated to produce electricity. We also adhere to REACH, ESOS, MEES, WEEE and SECR standards, and are working to eliminate printing and plastic waste from our organisation.

In addition to improving our own waste production, we've been working with local firms to reduce our delivery footprint, hire electric vehicles, and foster responsible partnerships with vendors such as Apple, which has its own high-level sustainability policies, as well as Avid, HP, Dell, Quantum, Microsoft and Adobe.

The future of Jigsaw24

Our mission is to deliver best-in-class customer service and solutions. And most of the time, we think our broad knowledge base and skillset is an asset. But we also know that sometimes our customers don't want to deal with a generalist – they want specific, actionable expertise that helps them improve their business.

That's why we decided it was time for a change.

We've been working hard behind the scenes to realign our services, sales and solutions teams into business units that align more closely with what our customers want and make it easier for them to find the expertise they need.

A services business

What we do

The Jigsaw24 services team are here to deliver bespoke services at scale, helping our enterprise customers find Apple-first solutions that are reliable, adaptable and socially responsible. They deliver our unique managed services proposition. There's no one else in the UK with our level of expertise, and we want to make sure we're helping everyone from SMBs to enterprise, achieve more than they imagined was possible.

Ask us about:

- Solutions design and managed service delivery.
- Apple-first solutions for infrastructure and end-user compute.
- Service desk support.
- Device management and maintenance.
- Professional services.
- Training.

A media business

What we do

Our media and entertainment team leverage our unmatched experience in the design of cutting-edge pro audio and pro video solutions to help our customers stay ahead of the competition. No matter what challenges the industry faces, from rising rents to remote working to storage and security issues, we have a smart, scalable solution future-proofed and ready to go.

Everyone in the team has practical experience in the industry and can ensure your facility systems and skillset are at the forefront of the industry. If you need to support new formats, higher resolutions or more versions, we have the technical knowledge you need.

Ask us about:

- Remote editing and grading.
- Remote production.
- End to end post workflows.
- Specialist media storage and asset management (on-premise, in the cloud or hybrid).
- Media infrastructure, including secure remote workflows.
- Centralised hardware, cloud compute solutions.
- High-speed file transfer.

A reseller business

What we do

We know a lot of Jigsaw24's customers just want high-quality hardware and speedy service backed by technical knowledge, reliable support, and our strong logistics. The Jigsaw24 VAR team are here to make sure you get what you need, when you need it, with financing and support options to suit you. Because if you know what you need, nothing should get in your way.

Ask us about:

- Key creative hardware and software.
- Turnkey workstations.
- Hardware and software for schools.
- Preparing for the latest releases.
- Tech support.
- Financing.

Where we're going

Just because we have three focused business units, it doesn't mean we don't all share the same goals. Here are just a few of our key aims for FY21/22.

For our business...

- **Consolidate our position as the UK's leading Apple enterprise and media solutions provider.**
- **Continue to invest in our sales, pre-sales and services capabilities, and our state of the art service centre.**
- **Build on our ServiceNow ITSM implementation.**
- **Continue our strong revenue, margin and EBITDA growth.**
- **Maintain strong cash generation and our healthy balance sheet.**

"As our core sectors stabilise post-lockdown, we're seeing spending return to its usual levels – and in some cases even increase. We continue to invest across our business, shifting revenues to be driven by services, and focusing on product and service propositions where we can really deliver value. We want to maintain our healthy cash generation and strong balance sheet, which give us a solid foundation for future investment. And, this year, investments in people, capability and infrastructure - such as our new service centre - provide us with an amazing platform for future growth."

Rob Hicking, CFO

For the environment...

- **Net zero carbon.**
- **100% powered by renewable electricity.**
- **80% reduction in kWh used energy per driver per company car.**
- **Turning our EcoVadis rating gold.**

"Here at Jigsaw24 we are placing the utmost importance on the most time-sensitive challenge of our lifetime - that is looking after the planet together. While we've worked with The Woodland Trust to offset 800 tonnes of carbon, we're well aware that carbon offset is not going to cut it when it comes to cleaning up our supply chain, helping our customers improve their own green credentials and move the industry forward sustainably. We all need to cut our direct carbon emissions. Our steering committee have done a fantastic job of identifying areas where we can improve as a company, and initiatives that will help individual staff members live more sustainably, too."

Roger Whittle, CEO

For our team...

- **Diversify our apprenticeship cohort.**
- **Keep reviewing our work with NTU and apprentices to ensure we're offering the best experience for students.**
- **Gain Living Wage accreditation.**

"Diversifying our workforce is really important to us – especially given the barriers to access in the IT industry. We're working across the company to expand our development initiatives for our employees and continue to review and adapt our hiring practices to drive inclusivity and attract diverse talent to our business. Now that our leadership group is more inclusive (and have taken home a Women In Tech Award), we're keen to not stand still and continue to strive to attract and develop talent as they find their place in the IT industry."

Sarah Wren, Head of HR

Get in touch

Want to get hold of one of the team? Here's how...

Sales queries (general)

Call: 03332 400 100
Email: sales@Jigsaw24.com

Professional services queries

Call: 03332 409 321
Email: solutions@Jigsaw24.com

M&E queries

Call: 03332 409 210
Email: broadcast@JIgsaw24.com

Design and creative software queries

Call: 03332 409 204
Email: dandp@Jigsaw24.com

Education queries

Call: 03332 409 290
Email: education@Jigsaw24.com

PR and press queries

Email: PR@Jigsaw24.com
Download assets at: Jigsaw24.com/media-centre

For post-purchase support

Repairs

Call: 03332 409 227
Email: support@Jigsaw24.com
Visit: Jigsaw24.com/support/apple-repairs

Delivery support

Email: deliverysupport@Jigsaw24.com

Specialist support for media (support contract holders only)

Call: 03332 409 373
Email: mediasupport@Jigsaw24.com

Heading to our offices?

Jigsaw24 HQ, Nottingham

Home of our warehouse, logistics team, accounts, procurement and marketing – everyone who keeps Jigsaw24 going day to day.

Address: 40 High Church Street,
New Basford,
Nottingham.
NG7 7JA.

Email: sales@Jigsaw24.com

Service centre, Nottingham

Our services teams are designing and rolling out solutions in our latest location.

Address: Resource House,
Millennium Way East,
Phoenix Business Park,
Nottingham.
NG8 6AR.

8 Golden Square, London

The home of our M&E team and the location of our demo room, packed with the latest from Apple, Avid, Adobe, Focal, Blackmagic Design and more.

Address: 8 Golden Square
Soho,
London.
W1Y 9HY.

Email: soho@Jigsaw24.com

Working in Cardiff or Glasgow? We have offices there, too. You can reach our local engineers at cardiff.office@Jigsaw24.com or scotland@Jigsaw24.com.

Reseller • Adobe Elite Education Partner • Adobe Service Partner for Video and Audio • HP Amplify Synergy Partner – W
siness Specialist • HP Amplify Synergy Partner – PS Services Lifecycle • Dell Technology Gold Partner • EditShare Certifi
are Technical Certifications – Aspera • Microsoft Gold Productivity Partner • Microsoft Gold Small and Midmarket Cloud
crosoft Silver Datacenter Partner • Microsoft Silver Cloud Platform • Microsoft Cloud Productivity • Microsoft O365 Secu
Azure 300 & 301 • Quantum Alliance Silver Partner • Quantum Authorised StorNext Integrator • Blackmagic Design DaV
sed Reseller • Cisco Managed Service Partner Express • EIZO Direct Partner – Gold Partner • Telestream Certified Premi
n Web Services Partner Network • HPe Approved Partner • Amulet Hotkey Advanced Partner • LucidLink Approved Partn
Reseller • Projective Approved Partner • G-Technology Diamond Partner • DDP Approved Partner • Fonn Group Approve
y Sienna Approved Sienna NDI Integrator • Gallery Sienna Gold Star – Super Experience • Gallery Sienna Blue Cloud – Cl
Approved Partner • Nutanix Pioneer Partner • Nutanix NCSE • Nutanix NCSR • IPV Approved Partner • Groupcall Approv
pproved Partner • 6DG Approved Partner • Sentinel One Approved Partner • CocoSys Approved Partner • IBM Aspera Go
ified – IBM Cloud Foundations • LaCie Elite Partner • VMware Approved Partner • Satechi Approved Partner • AJA Appro
oved Partner • OpenDrives Approved Partner • Wasabi Approved Partner • MDM Lightspeed Approved Partner • Crestro
tomos Approved Partner • Archiware Approved Partner • Veeam Approved Partner • Barnfind Approved Partner • Brocad
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